Appointment Setter's Script → RE: Request

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Hi, by SAF, by StabilityAndFamily, are you recognizing my name, or SAF StabilityAndFamily now or not yet?	
I only ask because I typically call people who hopefully remember me or us, SAF, and that's because I'm calling a a courtesy to follow-up with you on the request you sent it I can see here we recently sent you a copy of it, along with our letter explaining it all on	n.
Basically I'm respectfully calling now, today because in ou system, it shows you still need to get this done with us. And again, I'm politely calling as a courtesy to help, so	r
Our Regional Manager,, will visit on the phorwith you for about 12-15 minutes, go over the benefits, fine out how this is important to you, but most importantly they will put a plan together that fits within your budget, because if you can't afford it you won't end up keeping it and that just not a good situation for anyone.	d /
Again, it only takes about 15-20 minutes and before the end of the next call, you will be rest assured to know if God forbid anything should happen to you, this will cover	

you - and your wishes for this will be paid for.

what's your schedule later today, or is tomorrow better? (or whichever day or days works best for you to schedule them)	
or (<i>days</i>)?	
Is the morning, afternoon or evening best for you?	
Great. I have & (times) available. Which is	
better? am/pm	
Ok Great As you grab a piece of paper to write down the date and time, what's Your best email address to send you my contact information and SAF information for our appointment time together @	_

(Once you get the email... Enter it as the "Invitee" on the Appointment for the Calendar Schedule and Subscribe them)

Fantastic. This is excellent. Absolutely perfect here. Check your email as you should now have an email showing our appointment is fully scheduled now. (wait for confirmation they have gotten it) ©

This is perfect. Great. Now have another Great day... and I'll see you on the phone this (<u>re-state the day and time of the appointment</u>)!

Hang up, continue finishing to Log ALL Your Notes/Comments in the Contact Details page.

(Now schedule another!!! ©)