Due Every Sunday Night
for Monday's Production call

T2G The ZONE Group

SAF Stability And Family
Keeping People Safe Since 1998

Production Tracking Report

Total Issued Paid AP / Total Leads = PPL (Premium Per Lead)

PRODUCER: _____

Production from: Mon ____ / ____ / 2021 - Sun ____ / ____ / 2021

Key for Your Consistency in Productionis Dialing:
/ = Dialed **X** = Left VM ■ = *You spoke with someone*

Monday																							Dials	**Daily Results**
am																							25	_____
pm																							50	_____

Tuesday																							Dials	**Daily Results**
am																							25	_____
pm																							50	_____

***Wednesday**																							Dials	**Daily Results**
am																							25	_____
pm																							50	_____

Thursday																							Dials	**Daily Results**
am																							25	_____
pm																							50	_____

Friday																							Dials	**Daily Results**
am																							25	_____
pm																							50	_____

Number of Leads/Resources: _____

Previous 7 Days AP Objective: $_____

Appointments SET:

Appts DONE:

Life AP = $_____ ☐ Yes Objective met!

Annuity AP = $_____ ☐ Yes Objective met!

Commissions (paid) = $ _____ ☐ Yes Objective met!

(Only mark if Yes)

Applications CLOSED:

$	$	$	$	$
$	$	$	$	$

New AP Objective for next 7 days: $ _____

Send each Sunday Night via Email to: **Leads@theZONEgroup.com** or Fax to: (800) 901-1214